J. T. JONES #1242
Chain Accounts Manager
400 Raritan Center Parkway
Raritan Center
Edison, NJ 08837
908-225-4774 Fax 908-417-9076

January 12, 1993

done file

DM	T&D	REP
1224		
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1229		
1230	✓	01.12.14
PTC	SAM	
ROM	PA	SC
RM	PC	MC RBM
1240	1242	SAM

ROU's #1210. 1310
To: F. E. Cook
F. J. DeJong

Re: **Hess Co-op's (CID #0353-02-00) - Snack Shops**

Dear Managers:

During 1995, Hess will convert a number of their Gas Stations to snack shops. These locations will self service cigarettes (packs and cartons). Hess has authorized our exclusive 3 foot pack and carton merchandisers. Stations will have their grand openings the week of 1/23/95. Fixtures have been ordered and will be shipped to the following location the week of 1/9/95.

1230/04
SIS #775657
HESS STATION #30238
150 WASHINGTON AVE.
NUTLEY, NJ
201-235-9705

1230/12
SIS #784438
HESS STATION #30268
789 AMBOY AVE.
EDISON, NJ
908-738-9818

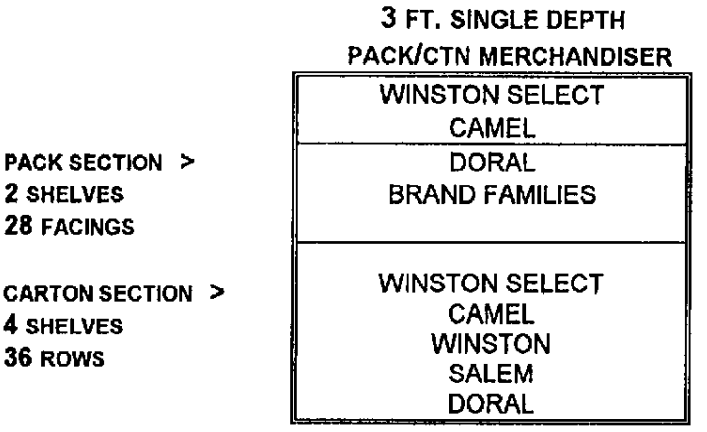
1230/14
SIS #769141
HESS STATION #30296
431 ROUTE 35 (NORTH BOUND)
RED BANK, NJ
908-741-2182

1334/19
SIS #615551
HESS STATION #30306
ROUTE 36
EATONTOWN, NJ
908-542-9699

51853 3327

Source: https://www.industrydocuments.ucsf.edu/docs/xlln0000

Please load/label merchandisers as follows:



Note: The number of facings/rows (packs/cartons) are optional based on sales/potential in areas.

Attached find authorized plan-o-gram for positioning of our merchandiser in these locations. **Enter contract plans into SIS as UPM 2-A**. Locations are currently classified as Z99 or D52. Please change all locations to call class C-6. Future call classifications will be determined based on volume changes.

Your follow through is appreciated.

Sincerely,

Jim

J. T. Jones

JTJ/fr

51853 3328

Source: https://www.industrydocuments.ucsf.edu/docs/xlln0000

NO. 858 001

01/06/95 11:38 HESS PURCHASING → RJREYNOLDS

To: Jim Jones
RJR

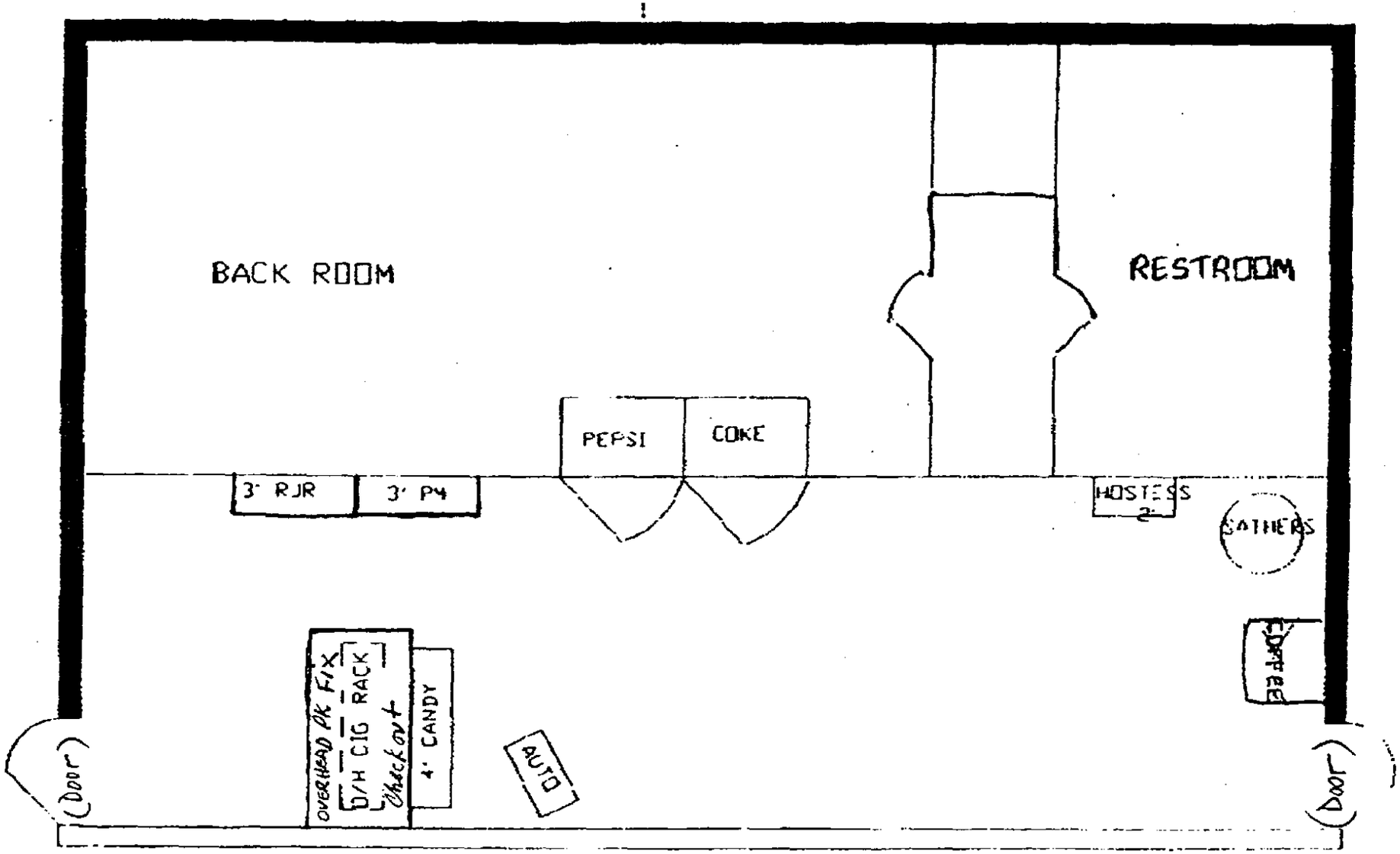
APPROVED: _____

DATE: _____

From: Kathy Stayre

30238 - NUTLEY, N
30268 - FORDS, N.
30296 - REDBANK N J
30306 - EATONTOWN, N J

51853 3329



Source: https://www.industrydocuments.ucsf.edu/docs/xlln0000